

EXHIBIT 3

Guy, Gwendolyn D

From: Porter, Arnise
Sent: Friday, October 08, 1999 12:21 PM
To: Frances, Jonathan; Nussbaum, Bruce M
Cc: Guy, Gwendolyn D
Subject: FW: Phoenix Color Corp and subsidiary Technographics Inc

Hi All,

This is the response received from Jim Burkey. Please let me know if you have any questions.

Thanks,
Arnise

—Original Message—

From: Hamilton, Caron
Sent: Friday, October 08, 1999 12:13 PM
To: Porter, Arnise
Subject: FW: Phoenix Color Corp and subsidiary Technographics Inc

—Original Message—

From: Burkey, Jim T
Sent: Friday, October 08, 1999 11:35 AM
To: Holmes, Denise K
Cc: Baxter, Temenia E; Woliver, Patti L; Hamilton, Caron; Richardson, Charlotte M
Subject: Phoenix Color Corp and subsidiary Technographics Inc

10-8-99

Confirming our telephone conversation. The pending orders can only be approved if we have them re-written in the name of Phoenix Color Corp OR we have a signed Corporate Guaranty, where Phoenix Color Corp guarantees the debts of Technographics Inc.

You may use standard rates and ucc's to be filed by the CBC/XFC.

Original signed by James T Burkey

